Medley Capital Corporation

Credit Suisse Small & Mid Cap Conference

September 2012

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Medley Overview

- Medley is a private asset management firm focused on direct lending to middle market businesses in the United States
- Medley manages over \$1.6 billion in assets through private funds and Medley Capital Corporation (NYSE:MCC)
- Seasoned 46 person team with offices in New York and San Francisco
- National direct origination platform with significant experience in transaction sourcing, underwriting and loan servicing
- The Principals, as a team, have invested in excess of \$2.3 billion over the last 10 years in more than 120 investments



Why MCC?

Attractive Return

- Growing dividend
- Secure portfolio with no assets on non-accrual

Market Opportunity

- Attractive yields in the lower middle market
- Reduced competition with exit of banks and favorable outlook going forward

Experienced Team

- Benefits from Medley's broad platform and organizational depth
- Large team with significant origination capability and experience investing through multiple business cycles

Direct Origination

- Non-sponsored transactions
- Consistent origination with higher returns

Senior Secured Loans

- Focus on senior secured lending
- Typically lead deals and maintain majority position



MCC Performance Since IPO

- Consistent quarterly dividend growth (\$0.36 for quarter ending 6/30/12)
- 14.3% portfolio yield as of 6/30/12 with no assets on non-accrual
- FY Q3 2012 investment originations of \$67.5M
- Issued 5.75M shares in August 2012 for net proceeds of \$71.7M
- \$227.5M of committed credit with ability to increase to \$340M
 - 3 year \$132.5M L+375 revolving credit facility due August 2015
 - 5 year \$55M L+400 senior term loan due August 2017
 - 7 year \$40M 7.125% senior notes due March 2019
- Received SBA Green Light Letter

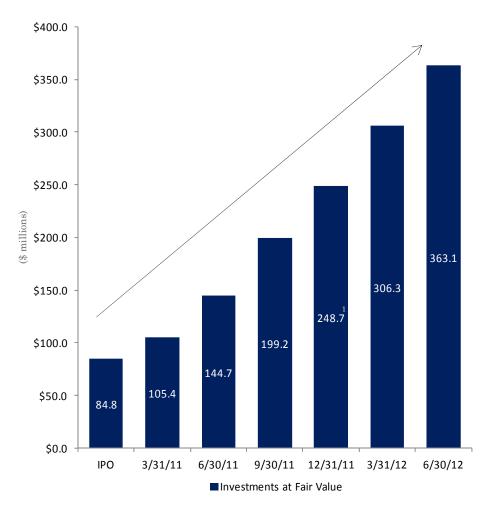


Performance Since IPO

Dividend Growth

\$0.40 \$0.35 \$0.30 \$0.25 \$0.20 \$0.36 \$0.31 \$0.15 \$0.28 \$0.25 \$0.21 \$0.10 \$0.16 \$0.05 \$0.00 3/31/11 6/30/11 9/30/11 12/31/11 3/31/12 6/30/12 ■ Quarterly Dividend Declared Per Share

Portfolio Growth



^{1.} Includes \$4.7M in assets due from counterparty.



Attractive Market Opportunity in Private Debt

Reduced Competition

Exit of banks and other lenders has created historically tight liquidity conditions

Lower Risk

Asset values and LTV ratios have declined

Disciplined Approach

Medley's team and investment process have performed through the challenging environment that began in 2007

Attractive Position In Capital Structure

Senior loans secured against high-quality assets and enterprises

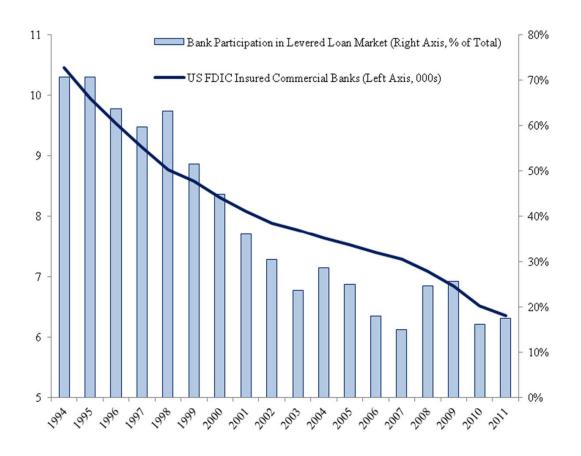
Predictable Exit

Returns achievable even if public markets remain challenging



Attractive Market Opportunity in Private Debt (cont.)

■ 15+ years of banks reducing exposure to middle market lending (1,2)



~3,900 fewer banks from 1994-2011

Banks now have less than 20% market share

^{2.} Source: Federal Deposit Insurance Corporation. Represents number of commercial banking institutions insured by the FDIC as of 12/31/11; S&P. LCD as of 12/31/11.



^{1.} Source: S&P LCD, as of 12/31/11. Includes issuers with \$50M or less of EBITDA.

Medley Investment Process

 Consistent and diligent approach to all investment and portfolio management

Sourcing

- 26 investment professionals
- Significant repeat and referral deal flow
- Avoid broadly marketed and syndicated transactions
- Over 120 investments closed in last 10 years

Due Diligence and Structuring

- Rigorous in-house financial, industry, legal and business diligence
- Third-party appraisal, audit and industry specific analysis
- Background and tax compliance checks
- Engage outside legal counsel with industry specific expertise

Monitoring and Exit

- Monthly contact and quarterly visits with borrowers
- Proprietary reporting and monitoring as well as independent valuation
- Rigorous collateral valuation, cash monitoring and anti-fraud protection
- 13 investment professionals with deep workout experience



Filtering – Highly Selective Underwriting Process

■ Historically, Medley has invested in 3%-5% of opportunities screened annually

	Annual <u>Deal Volume</u>
Originate / Screen Deal	800
Reviewed by Portfolio Manager	200
Term Sheet Negotiation	100
Invest	25 - 35



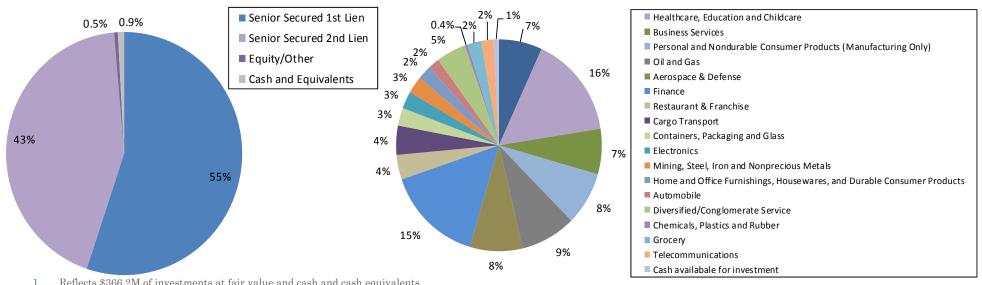
Portfolio Summary as of June 30, 2012¹

Portfolio by Issuer

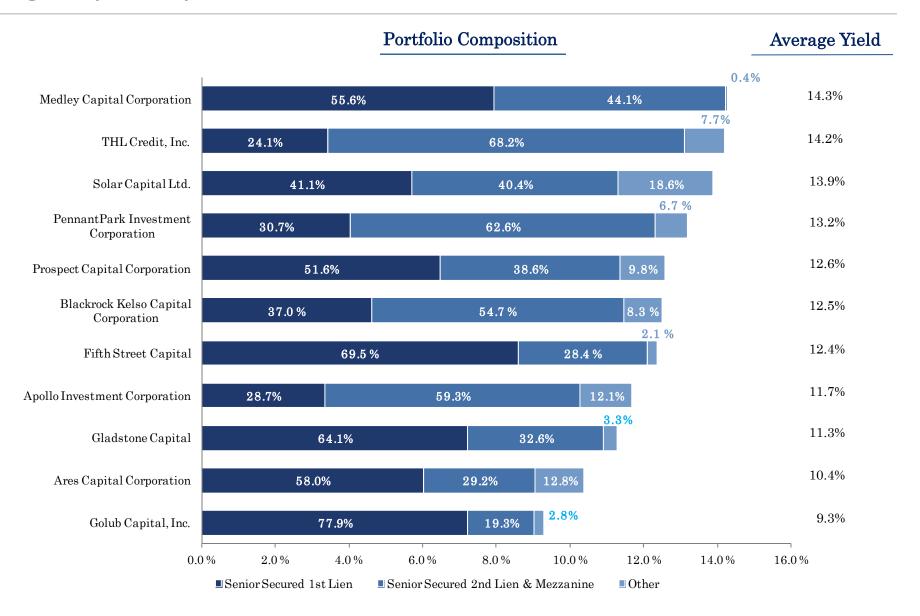


Portfolio by Asset Class

Portfolio by Industry



High Quality Investment Portfolio



Source: Company filings, based on latest available data as of August 7, 2012. Note: Portfolio composition reflects fair market value.



Risk Management

Portfolio Construction

Broad Diversification

- Sector / industry
- Collateral
- Position size

Careful Structuring

- UCC (lien) filings
- Cash control agreements
- Covenants
- Insurance

Rigorous Due Diligence

- Systematic underwriting process
- Multiple stages of approval
- Third-party financial review
- Independent appraisals

Asset Servicing

Rigorous Oversight

- Weekly borrower calls
- Monthly financials, cash reconciliation
- Quarterly onsite visits
- Active covenant monitoring

External Checks and Balances

- Independent valuation and collateral analysis
- Outside legal counsel
- Loan servicing Deutsche Bank



Concluding Summary

Compelling Market Opportunity

- Secured positions against high-quality assets and enterprises
- Less competition due to exit of traditional lending sources
- Contractual payments that are not dependent upon M&A or public equity market

■ Attractive Risk/Return Profile

- Lower asset values and conservative LTV ratios
- Higher returns available in the lower middle market

Qualified Team with Successful Track Record

- Principals have worked together for 10 years executing a consistent strategy in direct lending to middle market companies

■ Robust Pipeline of New Transactions

- Medley network has generated a pipeline of high quality transactions
- Strong direct origination relationships as well as capital markets contacts provide multiple channels for deal sourcing



Appendix

Select Financial Data



Financial & Portfolio Highlights

Financial Highlights

	Q3-12		-12 Q2-12		Q1-12		Q4-11		Q3-11		Q	2-11
Net investment income per share	\$	0.36	\$	0.31	\$	0.28	\$	0.26	\$	0.21	\$	0.10
Net realized gains (losses)		-		-		-		-		-		-
Net unrealized gains (losses)		(0.08)		0.03		(0.03)		(0.03)		0.02		-
Net income per share		0.28		0.34		0.25		0.23		0.23		0.10
Net asset value per share		12.60		12.63		12.57		12.57		12.55		12.48

33.4%

51.5%

Portfolio Highlights

- \$363.1M total fair value of investments as of June 30, 2012
- \$67.5M new originations during quarter ended June 30, 2012
- \$80.0M of backlog¹ as of July 24, 2012

Asset Mix by Asset Class

	06/30/12	03/31/12	12/31/11	09/30/11	06/30/11	03/31/11
Senior Secured 1st Lien	55.2%	59.8%	55.5%	55.1%	48.1%	41.6%
Senior Secured 2nd Lien	43.5%	39.0%	43.3%	36.7%	18.5%	6.9%
Senior Subordinated	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Equity/Other	0.5%	0.6%	0.6%	0.3%	0.0%	0.0%

Asset Mix by Rating

Rating	06/30/12	03/31/12	12/31/11	09/30/11	06/30/11	03/31/11
1	6.6%	8.8%	10.9%	-	-	-
2	88.4%	87.9%	84.9%	100.0%	100.0%	100.0%
3	5.0%	3.3%	4.2%	-	-	-
4	-	-	-	-	-	-
5	-	-	-	-	-	-

^{1.} Backlog represents transactions that Management reasonably expects to close in the coming ninety days.



Cash and Equivalents

Select Financial & Portfolio Information

As of and for the

	Three Months Ended											
	6/30/2012			3/31/2012		12/31/2011		9/30/2011		6/30/2011		3/31/2011
Net investment income per share - basic & diluted Net realized and unrealized gains per share - basic & diluted GAAP EPS - basic & diluted Dividend declared per share	\$	0.36 (0.08) 0.28 0.36	\$	0.31 0.03 0.34 0.31	\$	0.28 (0.03) 0.25 0.28	\$	0.26 (0.03) 0.23 0.25	\$	0.21 0.02 0.23 0.21	\$	0.10 - 0.10 0.16
Stockholders' equity Net asset value per share	\$	218,170,532 12.60	\$	218,700,129 12.63	\$	217,711,796 12.57	\$	217,652,696 12.57	\$	217,366,097 12.55	\$	216,190,953 12.48
Market Capitalization ¹	\$	208,538,435	\$	195,201,674	\$	180,132,867	\$	174,590,317	\$	203,342,294	\$	210,963,300
Common stock data: High Price ² Low Price ² Closing Price	\$	12.04 10.72 12.04	\$	11.86 10.17 11.27	\$	10.56 8.96 10.40	\$	11.63 9.84 10.08	\$	12.19 11.12 11.74	\$	12.19 11.62 12.18
Investments at fair value Investments at fair value including cash & cash equivalents (net of payable for unsettled trades)	\$	363,093,706 366,213,811	\$	306,258,171 308,195,032	\$	244,035,973 245,481,673	\$	199,206,547 216,408,190	\$	144,664,131 217,259,879	\$	105,428,216 217,447,397
 % Fixed Rate % Floating Rate % Equity and other non-interest earning % Cash & cash equivalents 		57.3% 41.2% 0.6% 0.9%		56.4% 42.4% 0.6% 0.6%		65.0% 33.8% 0.6% 0.6%		68.6% 23.0% 0.4% 7.9%		58.5% 8.1% 0.0% 33.4%		45.0% 3.4% 0.0% 51.5%
Portfolio Companies		34		30		24		18		11		6
Gross fundings for the quarter Backlog Non-accrual investments	\$	67,523,188 80,000,000	\$	69,236,000 77,950,000	\$	52,536,664 58,000,000	\$	54,369,554 60,000,000	\$	38,419,322 44,000,000	\$	30,844,251 47,000,000

Note: Basic and diluted per share data reflects weighted average common shares outstanding of 17,320,468 as of 6/30/12, 3/31/12, 12/31/11, 6/30/11 and 9/30/11 and 17,095,468 as of 3/31/11.

^{1.} Reflects common shares outstanding of 17,320,468 and a closing share price of \$12.04, \$11.27, \$10.40, \$10.08, \$11.74 and \$12.18 as of 6/30/12, 3/31/12, 12/30/11, 9/30/11, 6/30/11 and 3/31/11, respectively.

^{2.} Reflects the high and low closing share price during the periods ended 6/30/12, 3/31/12, 12/30/11, 9/30/11, 6/30/11 and 3/31/11.

Balance Sheet

	As of											
	6/30/2012		3/31/2012			12/31/2011		9/30/2011		6/30/2011		3/31/2011
ASSETS	(Unaudited)			(Unaudited)	(Unaudited)		(Audited)		(Unaudited)		(Unaudited)
Investments at fair value												
Non-control/non-affiliate investments	\$	355,035,060	\$	260,364,140	\$	198,238,921	\$	153,385,565	\$	98,541,136	\$	59,273,023
Affiliate investments		8,058,646		45,894,031		45,797,052		45,820,982		46,122,995		46,155,193
Total investments at fair value		363,093,706		306,258,171		244,035,973		199,206,547		144,664,131		105,428,216
Cash and cash equivalents		3,120,105		1,936,861		1,445,700		17,201,643		82,445,680		112,019,181
Interest receivable		3,277,289		2,481,444		2,410,758		1,679,738		1,296,430		414,820
Deferred credit facility financing costs, net		2,961,989		2,968,110		1,180,244		1,259,382		-		-
Deferred offering costs		167,628		182,586		-		-		-		-
Due from Counterparty		-		-		4,665,511		-		-		-
Other assets		160,078		170,254		73,461		782,006		244,795		353,991
TOTAL ASSETS	\$	372,780,795	\$	313,997,426	\$	253,811,647	\$	220,129,316	\$	228,651,036	\$	218,216,208
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LIABILITIES	Φ.	100 =00 000	Φ.	- 0.000.000					Φ.		Φ.	
Credit facility payable	\$	108,700,000	\$	50,900,000	\$	32,600,000	\$	-	\$	-	\$	-
Notes payable		40,000,000		40,000,000		- 0.10.000		1 400 551		-		-
Management and incentive fees payable, net		3,050,223		2,590,850		2,210,803		1,483,751		630,403		289,494
Payable for unsettled trades		-		-		-		-		9,849,932		-
Accounts payable and accrued expenses		988,420		870,705		629,256		626,261		460,613		376,912
Administrator expenses payable		395,689		382,238		296,246		346,293		329,516		190,246
Deferred Revenue		98,428		42,350		60,997		18,648		-		-
Interest and fees payable		1,211,149		331,637		190,283		1,667		-		-
Due to affiliate		81,391		79,517		112,266		-		6,689		94,309
Deferred offering costs payable		84,963		100,000		-		-		7,786		981,673
Accrued organizational costs		<u>-</u>		<u> </u>		<u> </u>		<u> </u>		<u>-</u>		92,621
TOTAL LIABILITIES	\$	154,610,263	\$	95,297,297	\$	36,099,851	\$	2,476,620	\$	11,284,939	\$	2,025,255
NET ASSETS												
Common stock, par value \$.001 per share, 100,000,000 common shares												
authorized, 17,320,468 common shares issued and outstanding		17,320		17,320		17,320		17,320		17,320		17,320
Capital in excess of par value		214,509,815		214,509,815		214,509,815		214,509,815		214,611,621		214,619,407
Accumulated undistributed net investment income		5,078,773		4,240,073		3,681,120		3,220,089		2,338,229		1,554,226
Accumulated net realized gain from investments		148,552		163,568		166,521		55,000		55,000		-
Net unrealized appreciation (depreciation) on investments		(1,583,928)		(230,647)		(662,980)		(149,528)		343,927		<u> </u>
Total net assets		218,170,532		218,700,129		217,711,796		217,652,696		217,366,097		216,190,953
TOTAL LIABILITIES AND NET ASSETS	\$	372,780,795	\$	313,997,426	\$	253,811,647	\$	220,129,316	\$	228,651,036	\$	218,216,208
NET ASSET VALUE PER SHARE	\$	12.60	\$	12.63	\$	12.57	\$	12.57	\$	12.55	\$	12.48



Transaction & Backlog Summary

				Pr	icing	
Deal	Sector	Security	$Amount^1$	Fixed/Floating	Tenor	Yield ²
Closed in Q1 FY12	·	·	'			
Renaissance Learning, LLC	Healthcare, Education and Childcare	Senior - 1st/2nd lien	\$4.8	Floating	6.4 years	10.9%
Hoffmaster Group, Inc.	Personal & Nondurable Consumer Products	Senior - 1st/2nd lien	10.0	Floating	6.6 years	11.5%
Tower International	Automobile	Senior - 1st lien	6.2	Fixed	5.7 years	10.1%
Kelley-Amerit Fleet Services	Business Services	Senior - 1st lien	19.0	Floating	5.0 years	12.7%
Meridian Behavioral Health, LLC	Healthcare, Education and Childcare	Senior - 1st lien	6.0	Fixed	5.0 years	14.9%
Tempel Steel Company	Mining, Steel, Iron and Nonprecious Metals	Senior - 1st lien	1.9	Fixed	5.0 years	13.0%
YRCW Receivables LLC	Cargo Transport	Senior - 2nd lien	2.8	Floating	3.0 years	12.9%
Hilex Poly Co	Chemicals, Plastics and Rubber	Senior - 1st lien	1.8	Floating	5.0 years	11.9%
		Closed Q1	FY12: \$52.5			
Closed in Q2 FY12						
Welocalize, Inc.	Business Services	Senior - 1st lien	\$10.0	Floating	3.8 years	11.6%
Tempel Steel Company	Mining, Steel, Iron and Nonprecious Metals	Senior - 1st lien	3.0	Fixed	5.0 years	13.0%
U.S. Well Services, LLC	Oil and Gas	Senior - 1st lien	5.0	Fixed	5.0 years	14.9% 3
Great Atlantic and Pacific Tea	Grocery	Senior - 1st lien	8.0	Floating	5.0 years	11.4%
RCS Management Corporation / SMS, Inc	Diversified/Conglomerate Service	Senior - 2nd lien	17.3	Floating	3.5 years	13.6%
Calloway Laboratories, Inc.	Healthcare, Education and Childcare	Senior - 1st lien	20.0	Floating	1.5 years	15.3%
Prestige Industries LLC	Business Services	Senior - 2nd lien	5.8	Fixed	5.0 years	13.7% 3
Cymax Storesusa, LLC	Furnishings, Housewares & Durable Consumer Products	Senior - 1st lien	0.3	Fixed	4.0 years	16.0% 3
		Closed Q2	FY12: \$69.2			
Closed in Q3 FY12	m 1	0	0.5.1	T7: 1	4.0	11.00/
Integra Telecom	Telecommunications	Senior - 1st lien	\$7.1	Fixed	4.0 years	11.8%
Santa Cruz Nutritional	Personal and Nondurable Consumer Products	Senior - 2nd lien	15.0	Fixed	3.0 years	15.3%
Hoffmaster Group, Inc.	Personal and Nondurable Consumer Products	Senior - 2nd lien	2.0	Floating	7.0 years	11.2%
Cymax Storesusa, LLC	Furnishings, Housewares & Durable Consumer Products	Senior - 1st lien	2.2	Fixed	4.0 years	16.0% ³
GCAC	Oil and Gas	Senior - 2nd lien	11.1	Floating	5.0 years	16.7%
Welocalize	Business Services	Senior - 1st lien	0.2	Floating	3.8 years	11.6%
Caregiver Services, Inc.	Healthcare, Education and Childcare	Senior - 2nd lien	15.0	Fixed	5.5 years	15.4%
Revstone Aero LLC	Aerospace & Defense	Senior - 1st lien	15.0	Floating	5.0 years	17.2% 3
		Closed Q	3 FY12: \$67.5			
		Total YTI	FY12 \$189.3			
D 11 4						
Backlog ⁴ Deal 1	Oil and Gas	Senior - 1st lien	\$10.0	Floating	5.0 years	15.1%
Deal 2	Hospitality and Gaming	Senior - 1st lien	15.0	Floating	4.0 years	12.7%
Deal 3	Mining, Steel, Iron and Nonprecious Metals	Senior - 2nd lien	10.0	Floating	5.0 years	15.1%
Deal 4	Automobile	Senior - 2nd lien	15.0	Fixed	5.0 years	20.3%
Deal 5	Entertainment	Senior - 1st Lien	15.0	Floating	5.0 years	14.0%
Deal 6	Business Services	Senior - 2nd lien	15.0	Floating	5.0 years	17.8%
	. ••••	Total B			,	
		Total B				

- 1. Reflects investments at original cost.
- 2. Represents yield to maturity, excluding fees, while utilizing industry standard forward LIBOR curve assumptions.
- 3. Yield does not include warrants representing common equity ownership of 10%, 4%, 0.9% and 5.6% in Bay Delta, Cymax, U.S. Well Services and Prestige Industries, respectively. Revstone Aero total yield includes a fee note of \$500,000 payable at maturity.
- 4. Backlog represents transactions that Management reasonably expects to close in the coming ninety days.



Corporate Information

Board of Directors

BROOK TAUBE Chairman & Chief Executive Officer

ANDREW FENTRESS Managing Partner

SETH TAUBE Managing Partner

KARIN HIRTLER-GARVEY Independent Director

JOHN E. MACK Independent Director

ARTHUR AINSBERG Independent Director

RICHARD A. DORFMAN Independent Director

Corporate Officers

BROOK TAUBE Chairman & Chief Executive Officer

RICHARD T. ALLORTO, JR. Chief Financial Officer, Chief Compliance Officer & Secretary

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BROOK TAUBE Chairman & Chief Executive Officer

ANDREW FENTRESS Managing Partner

SETH TAUBE Managing Partner

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NYSE: MCC

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